

HOUSE & HOME

Montco/Main Line East

Your #1 Resource and Design Magazine

Volume 20, Issue 4

In the Know

Pros help plan your kitchen or bath remodel

Visit
housemagazine.com
for a free estimate
from a local home
improvement pro!
Look for this button:

Free Estimate
Click Here

**ASK
THE
EXPERT**



**GEHMAN DESIGN
REMODELING**

*What risks are involved with hiring
subcontractors* page 21

**INSIDE:
ANNUAL
KITCHEN & BATH
DIRECTORY**

SPONSORED BY:

LBI
luxury bath & kitchens

Visit www.HouseMagazine.com to view our Online Design Center

BRING OLD WORLD ELEGANCE TO YOUR HOME...

SPECIALISTS IN THE FABRICATION & INSTALLATION OF NATURAL STONE & QUARTZ

Kitchen Countertops | Vanity Tops | Fireplace Surrounds | Bar Tops | Slab Walls



Cambria Promotion

Selected colors to choose from.

Call for details and mention House & Home for special pricing.

Family Owned and Operated since 2004

Fall Special
All in stock inventory up to

40% Off



IM

IMPERIAL

MARBLE & GRANITE

QUARTZ COUNTERTOPS
STARTING FROM

\$1,899

Up to 40 sq. ft. installed with 8 free edges to choose from. Exp 11/30/19



We'll BEAT Any Written Estimate by Up To 10%

IMPERIAL MARBLE AND GRANITE, INC.
AIRPORT BUSINESS COMPLEX
200 OLD TINICUM ISLAND ROAD, ESSINGTON, PA 19029

Visit our 4,500 sq. ft. showroom and 25,000 indoor warehouse.
Choose from over 500 slabs of Granite, Marble & Cambria
Call for Your Free Estimate & Design Consultation

610-521-0130 • www.imgstone.net





VERY WELL ROUNDED.

pool & spa decks
outdoor fireplaces & kitchens
pergolas & screened porches

A *mazing Decks*
DECK BUILDERS

Contact us about your vision today!

215.654.1886 | anotheramazingdeck.com

**End of
Season
Showroom
Clearance Sale**

Up To
50%
OFF
+ \$200 Off Every
\$1,000

**Lowest
Prices
Ever!**



- Patio Furniture
- Outdoor Kitchens
- Grills and Firepits



2420 Bethlehem Pike
(Rt. 309) Hatfield
215-368-(RAIL) 7245
The Most Spectacular
Outdoor Living Showroom!

LARGEST SELECTION OF PATIO FURNITURE

AREA'S LARGEST SUPPLIER OF DECKING & RAILING

- Decking and Railing
- Hardscaping
- Windows and Doors



Find us on
Facebook

925 Easton Rd.
(Rt. 611) Warrington

215-918-DECK (3325)
Deck & Railing Showroom Only

www.decksupplies.com

CLEARANCE SALE

50% Off + \$200 Off every \$1,000 Purchased
+ Free Delivery
+ In Stock Furniture Only

*restrictions apply



ELA

Environmental
Landscape
Associates, Inc.

"We create outdoor living spaces and develop transitional areas that flow effortlessly from interior to exterior. Our team offers a unique skill set providing everything including architectural design, comprehensive building and horticultural services connecting the architecture of your home to the surroundings of your landscape."



Keith Frederick
President & CEO

LANDSCAPE

MASONRY

CARPENTRY

RENOVATIONS



GARDEN CENTER & SHOWROOM

5095 Route 202, Doylestown, PA | 215.794.2400 | ELAOutdoorLiving.com

Award Winning DESIGN & CONSTRUCTION



HARTH BUILDERS

Design • Build • Remodel

Make Your Home Your Favorite Place

"Life is so much easier now.
Our home is now our
favorite place to be".

– Homeowners in Holland, Pa.

215.654.0364 | www.HarthBuilders.com

1021 N. Bethlehem Pike | Spring House, PA 19477



PA #2049

Granite, Quartz, Quartzite Countertops



**SPECIAL
GRANITE
VANITY TOP**

**1 sink hole with
finished edge**

\$300 pick-up
price
TOP SIZES 24"-48"

QUARTZ STARTING AT
\$59⁹⁹ Per Sq. Ft.

\$1,099
UP TO 30 SQ. FT.
GRANITE

Offers expire October 15, 2019.
With the coupon. Not valid with
other offers or prior services.

**FREE estimates
FREE installation**

FREE choice of 5 Standard edges

**GRANITE
STARTING AT
\$35⁹⁹** Per Sq. Ft.
SELECT FROM
12 DIFFERENT
COLORS

IST GRANITE • 215-444-9773

1095 Mearns Rd., Warminster, PA • www.istgranite.com • info@istgranite.com

PA license # 139861



contents

10 House & Home Kitchen & Bath Directory

21 Ask the Expert
Gehman Design Remodeling

23 A Family's New Favorite Room
How Dilworth's Custom Design transformed a dark basement into a game night paradise

25 About-Face
With modern technology and decades of experience, Let's Face It gives your kitchen a brand-new look without the hassle of a remodel

26 The More you Know
Planning a kitchen and bath remodel

32 Fall Showcase Special Advertising Section

33 Women in Business
> *Ambiance Design*

34 Your Home, Only Smarter
Automated technologies make life more convenient and comfortable



On the cover:

Cabinet refacing is a cleaner, more organized and more affordable approach for homeowners looking to give their kitchen a fresh look without the disruption of a full-scale remodel. Let's Face

It is the oldest established cabinet refacing company in Southeastern Pennsylvania and has a team of veteran designers and installers to handle any project, whether your tastes are contemporary or traditional. To read more about this company's eye for detail, turn to page 25. Cover image courtesy of Let's Face It



BQ Basement Systems
The Basement, Crawl Space, Foundation Repair & Concrete Specialists™

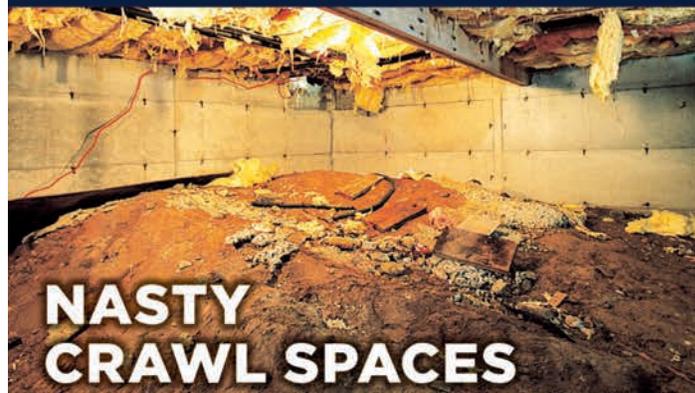
Interest-Free FINANCING

Angie's list



FIX IT NOW. PAY LATER!

0% FINANCING AVAILABLE



Call today for a **FREE ESTIMATE!**
215-989-4188

\$500 OFF
BASEMENT OR CRAWL SPACE REPAIR

\$200 OFF
CONCRETE REPAIR

EXPIRES 11/15/19
MUST PRESENT AD AT ESTIMATE.
EXCLUSIONS APPLY. CANNOT COMBINE.

BQHouseandHome.com

Fall Sale!

Caesarstone
Quartz Special
Limited Quantities
**STOP BY
TODAY!**

**NOW
OFFERING
FINANCING!**

**REMNANT
BLOW-OUT
SALE!**

**GRANITE COUNTERTOPS AS LOW AS \$39 PER SQ. FT.
OVER 250 COLORS AND 5,000 SLABS TO CHOOSE FROM**



COMMERCIAL & RESIDENTIAL

PA #086951

**406 Caredean Drive
Horsham, PA • 215-392-6052**

HV@keystone-granite.com

Mon.-Fri. 8am-6pm • Sat. 8am-4pm • Sun. 10am-3pm

www.keystone-granite.com

217-C Lisa Drive • New Castle, DE • (302) 323-0200

1905 Olde Homestead Lane • Lancaster • (717) 394-4972

**GRANITE
PACKAGE DEAL**
starting at

\$39 PER
SQ FOOT
no minimum

**QUARTZ
PACKAGE DEAL**
starting at

\$42 PER
SQ FOOT
no minimum

BOTH DEALS INCLUDE:

**FREE 5 EDGES TO
CHOOSE FROM!
FREE ONE-TIME SEALER**

**FREE ESTIMATE, TEMPLATE,
FABRICATION & INSTALLATION
FREE CUTTING BOARD**

FREE

stock single or double bowl sink
with purchase of 40 sq ft or more

Keystone Granite & Tile • 215-392-6052

With this coupon. Cannot be combined with other offers, promotions, or prior purchases. Pricing and availability subject purchases. Offer expires 07/31/19. Coupon must be presented at the time of purchase.

HOUSE & HOME

YOUR #1 RESOURCE AND DESIGN MAGAZINE SINCE 1999
housemagazine.com

PUBLISHER

Edward P. McCartney

EDITOR

Peter Proko

EXECUTIVE EDITOR

Liz Hunter

ASSISTANT EDITORS

Matt Cosentino, Sydney Kerelo, Julie Shannon

CONTRIBUTORS

Lindsey Getz, Daniel Sean Kaye

CREATIVE DIRECTOR

Hank Alspach

PRODUCTION MANAGER

Brian Mikulski

DESIGNERS

Nicole DiPace, Abby Lurty, Rachel MacCord, Dori Shields, Lisa Zollinger

ACCOUNTING DIRECTOR

Darlene Versak

SALES DIRECTOR

Lindsay Gonzalez

SALES MANAGER

Jim Romano

NEW BUSINESS DEVELOPER

Chuck McKane

MARKETING CONSULTANTS

Rochelle Dodge, Gary Edelstein, Frank Liantonio, Jeff Mascaro, Susie Smith, Laramie Traina, Amy B. Weiss

DIGITAL MEDIA DIRECTOR

Leigh Stuart

PUBLISHER EMERITUS

Bob Doran

EXECUTIVE PARTNERS

Gerry Haggerty, Edward P. McCartney

Advertising Information Call: 610-272-3120

HOUSE & HOME

HOUSE & HOME Magazine, LLC, dba HOUSE & HOME ("H&H"), H&H reserves the right to determine the suitability of all materials submitted for publication and to edit all submitted materials for clarity and space. H&H is not responsible for loss, damage or any other injury to unsolicited manuscripts, unsolicited artwork or any other unsolicited materials. Furthermore, H&H will assume that unsolicited photographs, as well as ad photographs, are being submitted for possible publication and should they be published, no fee is due the photographer or model unless otherwise agreed upon in advance in writing.

HOUSE & HOME is a news magazine with emphasis on home repair and remodeling. H&H does not knowingly accept false or misleading advertising or editorial content, nor does H&H or its staff, editors or writers assume responsibility should such advertising or editorial content appear in any publications. Readers are encouraged to notify H&H if they suspect false or misleading advertising.

Before attempting any renovation or repair project mentioned in H&H, readers are advised to consult with professional home repair and renovation specialists for assistance, and to take any and all appropriate safety precautions.

HOUSE & HOME has not independently tested any products or services advertised herein and has verified no claims made by its advertisers regarding those services or products. HOUSE & HOME makes no warranties or representations and assumes no liability for any claims regarding those services or products or claims made by advertisers regarding such products or services. Readers are advised to consult with the advertiser and/or other home repair and renovation professionals regarding any such claims and regarding the suitability of an advertiser's products.

No reproduction of printed materials is permitted without the consent of the publisher of HOUSE & HOME. Copyright 2012 by HOUSE & HOME Magazine, LLC, all rights reserved. Subscription available for home delivery at our website, www.HouseMagazine.com, at a cost of \$19.95 per year.

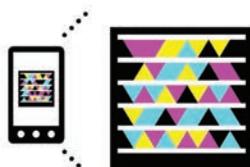
National Sales Office:

HOUSE & HOME Magazine, LLC
700 E. Main St.
Norristown, PA 19401
Phone: 610-272-3120 Fax: 610-272-2805
Email: info@housemagazine.com

Regional Editions:

Bucks County HOUSE & HOME - PA
Central Jersey HOUSE & HOME - NJ
Delaware HOUSE & HOME - DE
DelChester/Main Line West HOUSE & HOME - PA
Montco/Main Line East HOUSE & HOME - PA
Northern Jersey HOUSE & HOME - NJ
South Jersey HOUSE & HOME - NJ

Visit www.HouseMagazine.com to view digital versions of each of the above editions.



Get the free mobile app at
<http://gettag.mobi>

Abbey Plumbing & HVAC



& HVAC



Quality plumbing and HVAC service since 1976



24 Hour Emergency

Phone: 215-643-6645

Fax: 215-643-2216

www.abbeyplumbing.com

ROYAL BILLIARD & RECREATION

EST 1982

The Ultimate Game Room Store



Anniversary Sale
October 18-20

We Deliver to the Shore and Poconos

Pool Tables ~ Shuffleboard Tables ~ Bars ~ Game Tables
Skee-Ball ~ Bar & Kitchen Stools ~ Hot Tubs
Arcade Games ~ Massage Chairs ~ Dart Supplies

2622 Bethlehem Pike, Hatfield Pa 19440
215-997-7777 www.royalbilliard.com

Experts

You Can Trust



IN THE WORLD OF HOME IMPROVEMENT, kitchens and baths continue to reign supreme. Survey after survey shows that these spaces can add the most value in a home. Homeowners who are ready to make the investment in upgrading their kitchen or bath can simply look on the following pages to find qualified professionals in various specialties from marble and granite and cabinetry to remodelers and designers. With the help of this *House & Home* Directory, we hope the design of your dreams can soon become a reality.



LOVE
WHERE
YOU
LIVE

DESIGN
BUILD
RENOVATE
REMODEL



KITCHENS • BATHS • ADDITIONS • BASEMENTS
WHOLE HOUSE RENOVATIONS

LICENSE NUMBERS: PA 105182
PHL CONTRACTOR 43643
NJ 13VH08327600

LBI
luxury bath & kitchens  

For a free in-home consultation
Give us a call or visit our website
215-675-5000 | luxurybathandkitchens.com

Appliances

BigCentric.com
(302) 304-1010
BigCentric.com

Robert Stevens Appliances

(215) 742-7444
(215) 632-2222
(215) 638-9494
RobertStevensAppliance.com

Bar & Kitchen Stools

Royal Billiard & Recreation, Inc.
(215) 997-7777
RoyalBilliard.com



Builders/Contractors/ Remodelers

Coleman Home Remodeling
(215) 721-4431
ColemanHomeRemodeling.com

Freedom General Contracting, Inc
(215) 794-0326
FreedomGCI.com

Gehman Design Remodeling
(215) 513-0300
GehmanRemodeling.com

Gemmi Construction
(215) 340-4600
GemmiConstruction.com

Harth Builders
(215) 654-0364
HarthBuilders.com

Landmark Home Improvement
(856) 874-4085
LandmarkHomeRemodeling.com

Directory Sponsor **Spotlight**

Luxury Bath & Kitchen



A family-run company that handles things a bit differently —no 800-numbers or machines to speak to, just friendly, live, career-dedicated people and an owner involved in every project.
215-675-5000
luxurybathandkitchens.com

Pinnacle Building & Contracting
(609) 408-8204
PinnBuilding.com

Cabinet Refacing/ Refinishing

Kitchen Magic
(800) 510-4710
KitchenMagic.com

Kitchen Tune-Up
(610) 364-5558
KitchenTuneUp.com

Let's Face It - A Division of HomeTech Renovations, Inc.

(215) 343-2600 (Bucks/Mont)
(610) 696-3600 (Del/Chester/MainLine)
LetsFaceIt.org

N-Hance Wood

Renewal PA/DE
(866) 944-9663
NHance.com/DEWood-Renewal



WHEN PESTS COME INSIDE, WE KNOW WHERE THEY HIDE

HOME PROTECTION PLANS STARTING AT \$36* PER MONTH

*Offer applies to new VCP customers only. Does not include initial set-up fee. Expires 11/30/2019.

Call Today for a Free Estimate!

848-251-0751
vikingpest.com/HH



NEW INTERIOR DOORS MAKE A BIG DIFFERENCE



BEFORE

⌚ 3 hours later with
no messy construction



ONLY
\$159

PER INSTALLED DOOR | 10 DOOR MIN.*

DESIGNER COLLECTION



SHAKER COLLECTION



MODERN COLLECTION



VIEW THE COMPLETE COLLECTIONS ONLINE



CLOSET DOORS

BY-PASS - BIFOLD - BARN DOOR SYSTEMS
AVAILABLE IN ANY COLLECTION STYLE

**6 FREE
INTERIOR DOORS**

WITH PURCHASE OF
3 SETS OF CLOSET
DOORS*



CLOSET ORGANIZERS

WALK-IN CLOSETS • BEDROOM CLOSETS •
LAUNDRY ROOMS • PANTRIES • HOME OFFICES •
GARAGES

**FREE
INSTALLATION**

WITH PURCHASE OF 2
CLOSET SYSTEMS*

ONE DAY
DOORS & CLOSETS.

North America's Largest
Door & Closet Company
Now 33 Locations!

One Day Doors & Closets is the only company in the industry offering Tru-Fit, custom milled doors, factory finished with complete installation for the whole home in one day. We use patented 3D measurement technology and robotic automated cutting to ensure architectural precision EVERY TIME, resulting in lower overall costs and minimal disruption to the home renovation/construction project process. It's a win-win for everyone!



PHILADELPHIA
AUTHORIZED ONE DAY DEALER

PHILADELPHIA
DOORS AND CLOSETS

FREE ESTIMATES BY APPOINTMENT

(610) 227-6088

onedayphiladelphia.com

1841 Norristown Rd. | Ste. 100
Maple Glen, PA 19002

*\$159 promotional price is good for our two most popular styles, MANHATTAN & VERANDA, when purchasing 10 or more doors in 80" standard weight. Doors are sold separately for orders less than 10 doors. Hardware and paint sold separately. Estimate by showroom appointment. Must present ad at time of estimate. May not be combined with other offers or discounts. Offer expires 10/30/13. This is an independently owned and operated retailer of One Day Doors & Closets. Contractor's license # PA HIC #145341

Cabinetry

Beco
Kitchens & Bath
(215) 295-7123
(800) 295-7123
Beco-Designs.com

Dilworth's Custom Design
(610) 917-9119
DilworthsCustom-Design.com

Kitchen Magic
(800) 510-4710
KitchenMagic.com

Kitchen Tune-Up
(610) 364-5558
KitchenTuneUp.com

Let's Get Stone'd Marble & Granite
(215) 600-2799
LGSGranite.com

Main Line Kitchen Design
(610) 510-2056
MainLineKitchenDesign.com

ReNu Kitchen & Bath
(215) 633-7368
Renu-KB.com

Shelly's Design Center
(215) 257-6842
ShellysSupply.com

The Cabinet Shop
(609) 463-0400
CabinetShopNJ.com

The Solid Wood Cabinet Company
(844) 848-WOOD
SolidWoodCabinets.com

Carpet/Hardwood/Vinyl/Etc. Heritage Floors
(717) 687-7906
Heritage-Floors.net

Kazanjian Oriental Rug Gallery
(610) 537-8921
KazanjianGallery.com

Zakian Rugs
(215) 877-9000
ZakianRugs.com

Cleaning, Tile/Grout Services G & G Home Services
(215) 853-2917
GGHomeservices.com

Sir Grout
(215) 977-4919
SirGrout.com

Closet Organization/Pantries Closets by Design
(866) 278-8881
ClosetsByDesign.com

Closets For Less of Bucks County
(215) 660-3080
Closets4LessBucks.com

Contemporary Closets
(732) 546-9304
ContemporaryClosets.com

Shelf Genie
(215) 850-4463
ShelfGenie.com

Custom Woodworking Home Trimwork
(610) 287-1100
(609) 206-8621
HomeTrimwork.com

Furniture & Accessories Affinity Furniture
(856) 423-0004
AffinityFurniture.com

J Bradwell's
(215) 794-4443
JBradwells.com



IT'S NOT ONLY FOR COOKING.

IT'S THE HEART OF THE HOME.

KITCHEN TUNE-UP MAKES UPDATES SIMPLE.

kitchentune-up®

Jeff & Penny Toren | Local Owners

610.421.4324

VISIT OUR SHOWROOM

391 Lancaster Ave - Malvern, PA

FREE IN-HOME ESTIMATES

kitchentuneup.com

Each franchise is independently owned and operated.

1 DAY WOOD RESTORATION • REFACING & REDOORING • NEW CABINETS



Oskar Huber
(215) 355-4800
OskarHuber.com

Royal Billiard & Recreation, Inc.
(215) 997-7777
RoyalBilliard.com

Unique Interiors
(856) 665-1911
UniqueInteriors.com

Viking Casual Furniture
(856) 486-1880
VikingCasual.com

**Granite/Marble/Tile/Mosaics/
Solid Surfaces**
AAA Hellenic Marble
(610) 344-7700
AAAMarble.com

Colonial Marble & Granite
(215) 543-7077
(610) 537-8918
ColonialMarble.net

Dilworth's Custom Design
(610) 917-9119
DilworthsCustomDesign.com

Filling Marble and Tile
(609) 593-3386
FillingMarble.com

Imperial Marble & Granite
(610) 521-0130
IMGStone.net

Istanbul Granite, LLC
(215) 444-9773
IstGranite.com

Keystone Granite & Tile
(215) 392-6052
(302) 544-9420
Keystone-Granite.com

Kitchen Magic
(800) 510-4710
KitchenMagic.com

KOL Kitchen & Bath
(484) 483-7638
KOLKitchenBath.com
Stone Tech Fabrication
(609) 984-8818
StoneTechMarble.com

Timeless Stone Fabrication
(215) 249-1555
TimelessStoneFab.com

Volpe Tile
(215) 957-6422
VolpeTile.com

**HVAC/Electrical
Contracting/Plumbing**
Abbey Plumbing & HVAC
(215) 643-6645
AbbeyPlumbing.com

R & D Heating & Cooling
(610) 444-6421
RDHVAC.com

McHales, Inc.
(215) 488-7306
McHales.net

**Interior Design
Fine Architecture**
(609) 427-6732
FineArchitectureDesign.com

J Bradwell's
(215) 794-4443
JBradwells.com

Kitchen/Bath Design
AAA Hellenic Marble
(610) 344-7700
AAAMarble.com

Bath, Kitchen and Tile Center
(302) 992-9210
BathKitchenAndTile.com

Imagine the possibilities



HELoC Select

Introductory rate

2.49%
APR*
for six months

Rates as low as

4.24%
APR*
thereafter



Apply today:

1-877-TRUMARK • trumark.com

TruMark Financial

*Annual Percentage Rate (APR) accurate as of 10/1/2019, applies to minimum line amount of \$5,000, is subject to change without notice, and applies to a loan-to-value (LTV) ratio of 80% for primary residence. Rates vary depending upon amount financed, credit score, lien position, and collateral. Minimum APR is 4.24%, with automatic payment discount, maximum APR is 18%. Introductory rate will be in effect for six (6) billing cycles from credit line open date. After the introductory discount period expires, the variable APR is effective for the life of the line. Rate reflects a 0.25% discount for loan payment via automatic funds transfer from a TruMark Financial checking account. Otherwise, APR is 0.25% higher. Property and/or flood insurance is required. APR is variable based on the highest Prime Rate published in The Wall Street Journal and is adjusted on a monthly basis. As of 9/18/19 the Prime Rate was 5.00%. All loans/lines of credit are subject to approval and collateral evaluation. \$100 processing fee will apply. Fees and charges may apply. Additional restrictions, limitations, and exclusions may apply. You may elect to "lock in" or convert a portion of your variable-rate outstanding balance to a fixed APR over a set term. You may select the term of your lock feature from terms provided to you at the time you exercise this option. Offered rate will be based upon borrower's creditworthiness and term selected.



The minimum amount that may be locked in is \$5,000. The minimum term of the lock feature is five years and the maximum term of the lock feature is 20 years. Please call TruMark Financial at 1-877-TRUMARK for further details. NMLS 404938 MK861 10/19

Beco Kitchens & Bath



Family owned and operated since 1956, Beco Design is an all-inclusive design and build firm that has been creating quality kitchens and bathrooms in New Jersey and Pennsylvania. Their mission is to give clients great value and beautiful design for their investment.
(215) 295-7123
Beco-Designs.com

Capital Kitchen Refacing, LLC
(267) 907-3591
CapitalKitchenRefacing.com

Coleman Home Remodeling
(215) 721-4431
ColemanHomeRemodeling.com

Colonial Marble & Granite
(215) 543-7077
(610) 537-8918
ColonialMarble.net

Concept Kitchen & Bath
(302) 888-9494
ConceptKB.com

Dilworth's Custom Design
(610) 917-9119
DilworthsCustomDesign.com

Elevations by Shelly's
(484) 699-6080
ElevationsByShellys.com



First State Building & Design



(FSBD) is a premium firm offering custom decks, patios sunrooms, kitchens and bathrooms. They serve clients throughout the Delaware and Pennsylvania area. FSBD handles all phases of the construction process, from the free estimate, design and set up to the finishing touches. Let their experience and creativity provide the skilled design and construction needed to fulfill your dream home.
(484) 303-4384
FSBD.co

Fine Architecture
(609) 427-6732
FineArchitectureDesign.com

Freedom General Contracting, Inc
(215) 794-0326
FreedomGCI.com

Gehman Design Remodeling
(215) 513-0300
GehmanRemodeling.com

Harth Builders
(215) 654-0364
HarthBuilders.com

HomeTech Renovations, Inc.
(215) 646-7477
HTRenovations.com

Imperial Marble & Granite
(610) 521-0131
ImgStone.net



Imagine....

- Beautiful, versatile, and durable
- Long lasting with low maintenance
- Stamped, stained, colored, and more
- Industry experts in decorative concrete

We are the Tri-State's largest builder of decorative concrete systems, for over 25 years. Residential and Commercial + All Work Fully Warranted

1.866.956.2818

ARCHITECTURAL **ACD** CONCRETE
D E S I G N[®]
By Christopher McMahon Contracting, Inc.

PA Lic. #PA4722, NJ Lic. #13VH01656500, DE Lic. #2002102708

ACDconcrete.com

Sponsored by luxury bath & kitchens

Inspiration Kitchen and Bath
(484) 994-2611
InspirationKitchenAndBath.com

J Bradwell's
215-794-4443
JBradwells.com

Kitchen Tune-Up
(610) 364-5558
KitchenTuneUp.com

KOL Kitchen & Bath
(484) 483-7638
KOLKitchenBath.com

Luxury Bath & Kitchens
(215) 675-5000
LuxuryBathAndKitchens.com

Main Line Kitchen Design
(610) 510-2056
MainLineKitchenDesign.com

McHale's Inc.
(215) 488-7306
McHales.net

ReNu Kitchen & Bath
(215) 633-7368
Renu-KB.com

Stone House Marble, Granite, Tiles
(215) 750-5000
StoneHouseMarble.com

Stone Tech Fabrication
(609) 984-8818
StoneTechMarble.com

The Cabinet Shop
(609) 463-0400
CabinetShopNJ.com

The TubcuT®
(877) 882-2887
TubCuts.com



Volpe Tile
(215) 957-6422
VolpeTile.com

Lighting/High-End Fixtures
Denney Electric Supply
(215) 628-8880
DenneyElectricSupply.com

Furlong Lamp & Lighting
(215) 794-7444
FurlongLamp.com

Home Lighting of Frazer
(610) 647-2730
HomeLightingInc.com

YOUR NEW KITCHEN!!



- Beauty
- Affordability
- Durability
- Convenience

Refinish without compromise

RENEW ALL THE WOOD IN YOUR HOME OR OFFICE

CABINETS • FLOORS
TRIM • STAIRS

1/3 THE COST OF REFACING
1/5 THE COST OF REPLACING

SPECIAL OFFER 10% OFF! CALL NOW

866-944-WOOD (9663) • info@dewoodrenewal.com

PA LIC 118713



Painting

Five Star Painting

(888) 261-3633
FiveStarPainting.com

Star Painting and Wallcovering Inc.

(610) 409-7980
(215) 628-2331
StarPaintingAndWallcovering.com

Wow Painting

(610) 806-6527
Wow1Day.com

Replacement Cushions

The Foam Outlet
(856) 382-7145
FoamOutlet.com

**Shower Enclosures/
Frameless Doors**

Alderfer Glass



Alderfer Glass Company is well recognized for its quality shower door products and personalized shower designs in the Delaware Valley. Based in southeastern Pa. with four locations, we have been providing remarkable glass services for more than 55 years. We are experts in creating showers that will add elegance and a modern touch to any bathroom design.
(215) 723-1192
AlderferGlass.com

Stone Refinishing

MarbleLife
(888) 391-6980
MarbleLife.com

**Water Treatment/
Conditioning**

Martin Water Conditioning
(800) 887-7555
MartinWater.com

**Window Treatments/
Blinds**

Ambiance Design
(267) 898-0200
AmbianceDesign.biz

Blind Builders

(215) 322-5855
BlindBuilders.com

**Blinds Shade and Shutter
Factory**

(215) 491-4401
BlindsShadeAndShutter-
Factory.com

M. C. Weeks, Inc
(610) 489-7231
MCWeeksInc.com

Valley Automation

(215) 622-4915
ValleysAutomationLLC.com

Volpe Tile

(215) 957-6422
VolpeTile.com

Wood Floor Refinishing

**N-Hance Wood Renewal
PA/DE**
(866) 944-9663
NHance.com/DEWoodRenewal





Commercial/Residential

Fully Licensed and Insured
Free Estimates





DRIVEWAYS



COMMERCIAL

With over 60 years of experience, Harrison Brothers Paving can handle all your residential paving needs. From asphalt driveways to beautiful tar & chip, and everything in between, we look forward to working with you on your next paving project.

Harrison Brothers Paving | 1-844-DRIVEWAY | www.harrisonbrotherspaving.com

YOUR LIFE, YOUR STYLE, YOUR GARAGE



**START TO FINISH,
WE DO IT ALL.**

- ▶ Cabinetry
- ▶ Flooring
- ▶ Craft Wall Systems
- ▶ Wall Accessories
- ▶ Lighting
- ▶ Wall Repairs and Painting
- ▶ Your complete garage installed in 2 to 5 days

**Call for your complimentary
in-home consultation today.**

800-997-9769

For most homeowners, the garage is the least attractive, most cluttered part of the home. Yet, it is most often used as the primary entrance. Give your home and family the entrance that they deserve.



WE ARE THE **EXPERTS ON EPOXY AND POLYUREA FLOORS**

www.garagecraftinteriors.com

Transform Your Home with Sunburst® Shutters



Custom window treatments are one of the most dramatic home upgrades you can make. New shutters go with any decorating style. Sunburst Shutters has everything you want, and we do all the work for you. Just pick your treatment and you're done. You'll love the look!

Sunburst[®]
**SHUTTERS &
Window Fashions**

732-354-4832

SunburstShuttersNJ.com

- ❖ Add equity to your home
- ❖ Free In-Home Consultation
- ❖ No Interest for 12 Months*
*Subject to credit approval.

Get up to **\$500 Off**
Polywood® Shutters
Minimum Order Required.





KEYSTONE CUSTOM DECKS

An Outdoor Living Company



BRINGING YOUR OUTDOOR LIVING DREAMS TO LIFE



 **TimberTech**
Less Work. More Life.

VIEW MORE OF OUR WORK ONLINE / CALL US TODAY FOR A COMPLIMENTARY ESTIMATE

KEYSTONECUSTOMDECKS.COM

(717) 355-0592

Gehman Design Remodeling

by Julie Shannon



Dennis Gehman, MCR, president of Gehman Design Remodeling

to reduce costs or to mitigate project risks. Subcontractors have their own insurance, set their own schedule and warranty.

When you decide what's going to be the next project for your house, the next thing to decide is who's going to complete it. There are numerous companies to choose from, some offering to complete every aspect of the job, and then there are individuals or businesses companies hire who complete certain parts of the project—also known as subcontractors.

There are incentives for companies to hire subcontractors to perform the job, but there are potentially risks involved for the homeowner.

Gehman Design Remodeling, on the other hand, is a design/build firm that handles every part of the project from design to construction and delivers a consistent project every time.

House & Home spoke with MCR (Master Certified Remodeler), and president Dennis Gehman, who explains the difference between employees and subcontractors, the issues that may arise by going with subcontractors and why Gehman Design Remodeling is the contractor you should choose for your next project.

What is a subcontractor?

A subcontractor is an individual or in many cases a business that signs a contract to perform part or all of the obligations of a remodeler's contract. They are usually hired to perform a specific trade as part of the overall project and they're normally paid for services provided to the project by the originating remodeler or general contractor. The incentive to hire subcontractors is either

What does a homeowner risk by using a contractor who doesn't have employees?

[They risk] not knowing who or when someone is coming to work on their project, the project taking longer because things can't be scheduled as tightly, and the possibility of being sued.

Can you explain more about these risks?

By law employees must be covered by workers' compensation insurance. Most subcontractors work by themselves, without employees, and can't even get workers' compensation insurance. Someone covered by workers' compensation insurance waives the right to sue a property owner if they get injured while working on their property. Workers' compensation covers the health care costs and provides supplemental income during recovery. Many subcontractors can't afford health insurance and they certainly can't afford time off from work. With medical bills piling up and no income they can legally sue the property owners to get money coming in.

All too often subcontractors hire other subcontractors to help them keep up with the work load. This means that there's no way the homeowner knows who will be coming to work on their house. It's a mess if an insurance issue comes up because everyone has their own insurance and none of the insurance companies want to pay out so it ends up in a legal quagmire.

Why should someone choose Gehman Design Remodeling for their next project?

We commit to our clients that when we start work on a project, we're there each work day and the same person as our project manager is there working with their tools until the work is completed. Subcontractors often have multiple remodelers and their own homeowner clients vying for their attention which makes it hard for them to keep to a schedule.

What has Gehman Design Remodeling done to ensure your employees are able to complete each project from start to finish?

We have worked at cross-training our project managers for all of the trades needed to do remodeling. This helps with scheduling because when one trade is finished, they start work on the next one. They know that a house is best when built as a system, which too often single-trade subcontractors don't understand. Our project managers know that they will be the person doing the other trades so they plan ahead so that everything flows smoothly and is done correctly. You may need to wait longer for us to start your project. But it's usually better to wait for things to be done right than it is to have a project that starts and stops while you're living with a mess.

We know the people who are our employees. They are individuals who I trust to work in my house with my wife and daughters there when I'm not. Employees tend to care more because their job is on the line which is why we use the tag line, "We take your home personally." H&H

Gehman Design Remodeling

PA Contractor Registration PA00297

355 Main Street, Harleysville, Pa. | (215) 513-0300
GehmanRemodeling.com

Dilworth's
custom design inc.
Kitchen & Bath Remodeling

DESIGN | BUILD | DELIVER | INSTALL
FAMILY OWNED & OPERATED NO SUBCONTRACTORS



**QUALITY
CRAFTSMANSHIP &
CONVENIENCE
SINCE 1990**

**COMPLETE FLOOR
TO CEILING
KITCHEN & BATHROOM
RENOVATIONS**

PA Contractor
#009417

NKBA

Contact Us For A Free Design Consultation **610.917.9119**

dilworthcustomdesign.com

175 North Whitehorse Road, Phoenixville, PA 19460 | Minutes from Valley Forge



A Family's New Favorite Room

How Dilworth's Custom Design transformed a dark basement into a game night paradise.

Julie and Kevin Duffy always intended to update their '80s-era basement, but it took a broken water pipe to make it happen.

"The first call we made—after the insurance company—was to Dilworth's," Julie says. The Duffys had worked with Dilworth's before on their kitchen and master bathroom renovations and knew they wanted to work with them again.

"They make what should be a stressful situation easy and fun," Julie says. "The craftsmanship and professionalism at every level is amazing."

Big Plans, Small Space

The 1980s Colonial in Phoenixville has a small footprint, with no family room. The dark, cramped basement was never an inviting alternate living space.

"When we bought the house, we thought it was funny that the basement looked like the set from *Wayne's World*," Julie laughs.

After 18 years in the house and with their kids in high school, the Duffys were ready for something a little more grown up.

The Plan

"I have six to 10 people here for game night every couple of weeks," Kevin says. "The basement was the only place big enough in the house

to hold everyone, but it was a bit of a dump."

"Working with Dave [Dilworth] is always fun," Julie says. "He makes sure that everything is designed to our tastes, and that we can have as much from the 'nice to have' list as possible."

Together they formed a plan that included stripping out the dropped ceiling and painting the rafters, relocating the entrance to the laundry room, removing an inefficient built-in closet, turning the unused space under the stairs into a custom cabinet and putting in a wet bar. This left space for two gaming tables while still making room for the couple's collection of musical instruments.

The bar was on that "nice to have" list, until Dave showed them how they could not only make it work but turn it into a showpiece personal pub that has all their friends green with envy.

Making it Happen

The bar cabinetry was custom-built at Dilworth's state-of-the-art shop, from coffee bean-stained walnut with light-colored quartz countertops. The Shaker doors and seeded glass lights give the bar a timeless feel in the otherwise modern space.

And Dilworth's expertise extends beyond the cabinetry.

"They helped us select everything from the

wood to the curve on the edge of the countertops, to the hardware and floor tiles. I can't imagine trying to make it all come together on my own," Julie says.

Sometimes they even "fixed" problems the couple didn't know they had. "When Dave suggested a kegerator, I couldn't believe I hadn't thought of it myself," Kevin grins.

The floor has the durability of ceramic tile with the look of rustic wood. A new underfloor heating system keeps the basement efficiently warm in winter. "This was the first winter we've really been able to use the basement without freezing or burning up electricity with space heaters," Kevin says.

And when no obvious solution exists, Dilworth's invents one. "There was no way to mount the Phillips Hue lightbulbs we wanted between our exposed rafters," Julie says. "But of course, the Dilworth guys just thought about it for a few minutes, then went off and custom-built some fixtures that look great."

Everyone's Favorite Room

"We couldn't have imagined how different the basement would be," Julie says. "But it instantly became our favorite room. We can belly up to our own private bar to watch a movie or a game. Our teenagers even join us and hang out at the tables or on the new window seat. And it's been so popular with our game night crew we've had to start handing out Dilworth's business cards." H&H



Dilworth's Custom Design Inc.
175 N. Whitehouse Road | Phoenixville, Pa.
(610) 917-9119 | DilworthsCustomDesign.com

**YOUR SOURCE
FOR BACKYARD
MAKEOVERS
AND MORE**

- Pavingstone Systems
- Natural Stone Choices
- Kitchens, Grill Modules, Pizza Ovens & Bars, Fireplaces & Fire Pits for Outdoor Rooms
- Poolside-Compatible Copings & Steps
- Professional Grade Wall Systems & Stairs

CAMBRIDGE

Outdoor Lifestyling™ — With the ArmorTec™ ADVANTAGE!



With ArmorTec®



Without ArmorTec®

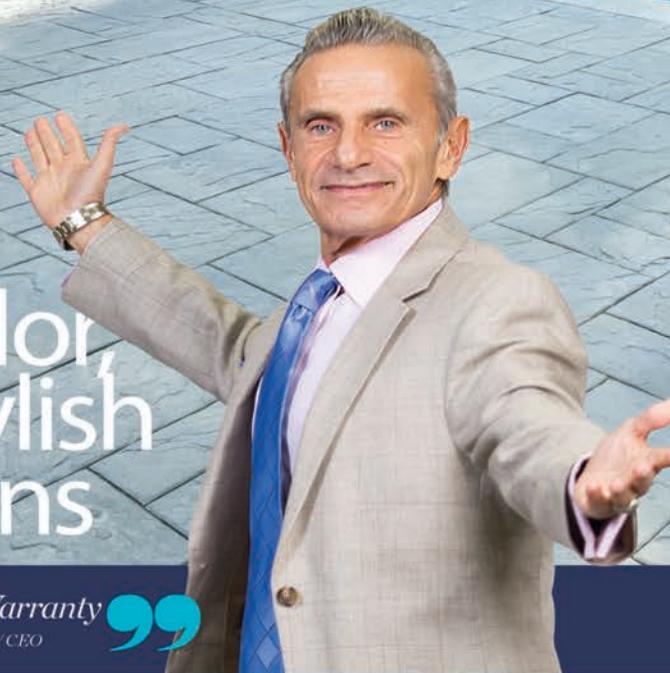


Both Cambridge pavingstones shown above were installed in residential driveways in 2006 (Photos taken in January 2010).

www.CambridgePavers.com

Limitless Color, Texture & Stylish Combinations

“Fully-Transferable Lifetime Warranty”
Charles H. Gamarekian, Founder / Chairman / CEO



INSPIRING DISPLAYS! FREE 100+ PG. OUTDOOR LIFESTYLING™ GUIDE!

www.CambridgePavers.com



711 Countyline Road at Chestnut Street
Souderton, PA 18964

215-723-5506 • www.landisbc.com

Store Hours: Monday-Friday 7am-4pm, Saturday 7am-12pm • email: info@landisbc.com
Visit our showroom. We are a Full Service Hardscape Supplier

Look For Us On



STOP IN FOR YOUR FREE 108 PAGE CAMBRIDGE OUTDOOR LIVING ROOM GUIDE

About-Face

With modern technology and decades of experience, **Let's Face It** gives your kitchen a brand-new look without the hassle of a remodel.

AFTER MANY YEARS OF LIVING IN THE SAME HOME, it becomes easier to spot the areas where we'd like to have a fresh look. The furniture could be updated now that the kids aren't climbing all over it, the carpet could be pulled up in favor of hardwood and especially in the kitchen, where we spend so much of our time, the cabinets have seen better days.

However, the prospect of a full kitchen remodel often causes people to delay that update. Between the permitting, the disruption of your family's daily life and the length of time, it's not very convenient—not to mention the cost.

Cabinet refacing is a cleaner and more organized approach to remodeling—an alternative that more homeowners are embracing. Let's Face It, established in 1984, is the oldest cabinet refacing company in Southeastern Pennsylvania and has continually developed modern, state-of-the-art technology and design to reface and enhance an outdated kitchen for 60 percent less than a full remodel, and often in as little as five days. Locally owned and operated by David Cerami, CKBR, Let's Face It (LFI) has worked with thousands of homeowners and is nationally recognized as a pioneer in the cabinet refacing industry.

"Our projects are professionally designed, engineered and installed by our own highly skilled employees," says LFI Senior Designer Vincent Arduino, a 30-year veteran of cabinet refacing.

A consultation with homeowners will include the clients' ideas being heard, as well as the designer presenting options that will bring

those ideas to life. "We want to look at the rooms that are adjacent to the kitchen, especially if it's an open concept floor plan, and suggest something complementary so the space will flow," Arduino says.

Using your existing cabinet framework (if structurally sound), LFI replaces the doors and drawers with designer-quality products. LFI offers factory-finished stained hardwoods, custom-painted wood doors and MDRF wood by-product doors, and the company's environmentally friendly process uses low-odor, non-toxic, EPA-regulated, water-based adhesives.

"Clients can choose styles such as modern, minimalistic, Shaker or traditional European. We also have imported Italian designs and finishes that are currently trending," says Arduino.

"The industry is heading toward products that are more durable, longer-lasting and easy to clean, especially for homes with children," he continues. For this look, LFI offers the highly popular 3DL finish, which is chip resistant and cleans with soap and water. "3DL finish is considered identical to a painted design and is also offered in a contemporary or primitive wood grain, available in classic Shaker, raised panel traditional and the European modern total-flat panel," he says.

LFI can take the cabinets a step further than others in this industry thanks to its full-service local wood shop. Homeowners can add custom cabinets, unique islands and tall pantries to their kitchen at a reasonable price. "We can do design changes in the room that other companies can't do, including adding a built-in frame around the refrigerator or creating a desk area with cabinets and drawers," Arduino says.

LFI is not limited to cabinets and many homeowners prefer the simplicity of its one-stop shop offerings. Clients may choose to add a new countertop as well, such as quartz or granite, and both products are now offered with lifetime sealers, in addition to tile and glass backsplashes with high-performance, factory-sealed grouts.

LFI also has licensed mechanical contrac-

tors, electricians and plumbers on staff. "Nearly everyone gets our LED under-wall cabinet strip lighting which is longer-lasting and 80 percent less costly to use than incandescent lighting," notes Arduino. "LED recessed ceiling lights are the most popular kitchen lights, however decorative pendant lighting over the islands add a unique ambience to the room."

And although LFI does not paint the walls, they will assist clients with the wall color selection to match the cabinets. "We are a design firm and want the entire project to come out nicely, even if it's not work we're doing," he says.

On completion, projects are certified with a lifetime cabinet refacing warranty. "Imagine, today, being able to hire a remodeling professional and at the end of the project you are given a lifetime warranty on both the labor and materials. This is not offered by any other company," Arduino says.

LFI maintains a stellar reputation in the industry, with a 97.8 percent Guild Quality performance rating—one of the highest grades in the industry—and has been recognized with several Best of *House & Home* awards. **H&H**

Let's Face It
(A HomeTech Company)

1013 N. Bethlehem Pike | Lower Gwynedd, Pa.
(215) 343-2600 | LFIkitchens.com





The More you Know

Planning a kitchen and bath remodel

BY DANIEL SEAN KAYE

There's a lot to keep straight when you're beginning a renovation. From budget to preferences to where to begin, this is a whole new world for many homeowners. That's why asking some questions of professionals is such a help. Their knowledge and experience can save you countless hours and tons of money. Here are some of our experts responding to questions about these major projects.

Q: *I want to hire a professional for my renovation but don't know where to begin. What are important things to be aware of when looking to hire someone?*

“When you're looking to hire a professional to redo the space, I suggest people focus on what I call ‘the Five Ps.’

- **People:** Make sure you like them, that you feel they listen to you and that you can work with them.
- **Process:** Ask them, ‘What's your start to finish plan? Who'll be the contact? Who'll get permits?’
- **Portfolio:** See if they've done projects like yours. Not just that they've done many kitchens but what sort of quality is the work?
- **Past clients:** You should be able to talk to those people to get their feedback and insight. And to see the projects the professional did for them.
- **Price:** Make sure they fit your budget. Free estimates can dupe you, and you'll find yourself saying, ‘That wasn't included!’ Approach it as if it's you, the customer, working WITH the firm versus a budget. Look for the firm that can do the most with your budget. Tell them your budget and ask, ‘What can you do for us?’

NICK KORNEA, *Owner*
LUXURY BATH & KITCHENS
Horsham, Pa. | (215) 675-5000
LuxuryBathAndKitchens.com



Image courtesy of Amiano and Son Design-Build

Q: *My kitchen renovation hasn't gotten beyond the wishes phase but I know budget is really important. How do I know if I have the right budget for what I want?*

“For any renovation, what a client should consider first and be comfortable with is their budget. Cabinetry is really affected by budget—you can go with stock, semi-custom or custom lines and all have different ranges of costs. Stock might limit you on things like door styles. Choosing a unique door style or finish—or maybe adding special storage for things like cutlery—might be upgrades, but upgrading can be good. The best thing to do is to do your research. Look at what's out there in the market. Look into styles, colors, components. If you show your professional a backsplash or aspects of another job you like, it will help them better understand. They can work off your inspiration.”

JOSEPH CLYMER, *Design-Build Specialist*
AMIANO & SON DESIGN-BUILD, LLC
Southampton, N.J. | (609) 268-5923
AmianoAndSon.com

Q: *I am beginning a renovation and am not sure I am thinking right about where to begin. If I don't know what I want, how can the contractor?*

“When you work directly with customers, you need to find out what they want in their renovation. That's the main object. If clients seem vague, it's important to have some measurements, some idea of the budget and to know the things they might want, such as appliances. I suggest putting together a wish list, but to also tell the client that there are always trade-offs. If you want a 48-inch Wolf range, you might need to give up counter space in order to stay within budget. What's the most important thing to them? Is this their forever home? Have them look at magazines, Pinterest and online. They should ask themselves: Why do I like this? What do I not want? What draws my attention?”

MEREDITH SCOTT, *Lead Designer and Showroom Manager*
EAST COAST KITCHEN & BATH
Maple Shade, N.J. | (856) 330-4397
ECKitchenAndBath.com



Image courtesy of East Coast Kitchen & Bath



Image courtesy of Kohler

Q: *What are some cool, new tech ideas I should know when it comes to my renovations?*

“The kitchen and bath industry has put a real emphasis on developing technology-forward products in the past couple of years to appeal to a new generation of home buyers and renters. New ways to interact with your kitchen faucet include touch activation, hands-free activation and even voice control. You can also activate shower presets by voice, or an app, or even ask your Alexa-enabled mirror what the weather forecast is while you’re getting ready. This trend ensures our kitchens and bathrooms won’t be left behind as our homes get smarter and smarter.”

JACK MONAHAN, *Manager*
WEINSTEIN’S BATH AND KITCHEN
 Collingswood, N.J. | (856) 833-1576
WeinsteinLuxury.com

Q: *What are some sensible questions to ask myself when it comes to a kitchen renovation?*

“When taking on a major home renovation project like a kitchen or bathroom, there are a seemingly infinite number of factors that can go into the decisions. One area that doesn’t get talked about enough is the functionality of the kitchen. Unless you are immediately selling your home, this should be your main focus. Any designer worth their salt can design something that looks good.

“Most people aren’t just looking for a pretty kitchen. They want one that works in an efficient way given their situation and/or lifestyle. Beyond just the aesthetic look of the kitchen, does it give you that extra storage you wanted to avoid the clutter? Have we been able to increase your countertop space so that it makes cooking, and especially prepping to cook, easier and more efficient? Are the new doorways/openings in the best places to maximize the flow and movement in the kitchen? The questions only get more specific from there.

“The point is—make sure you go into this process with specific goals and identified areas you want to see improve. This is where the designer should be the most help. It is our job to think of the things you haven’t thought of and help implement the ones you find useful to you and your family.”

DARYL HOLCOMB, *General Manager*
HOLCOMB CABINETRY
 Claymont, Del. | (302) 478-5000
HolcombCabinetry.com



Image courtesy of Holcomb Cabinetry

Q: *I am excited by the potential of my kitchen renovation. Can you suggest one area to really think about, maybe one that most people don’t consider?*

“You can’t build a good kitchen without a good floor. You need a strong and attractive base to remodel on. It can be a good inspiration. A fifth wall, so to speak. Throughout the first floor, if you have all the same type of flooring (generally hardwood) it opens up the space. You can ease through the area. Having different floors in rooms really makes the spaces feel cut off from each other. Hardwood adds warmth. In kitchens it plays off wood cabinetry, as well as stone for countertops and backsplashes. And with the same flooring, you can change colors, furniture, etc., and still keep it all connected.”

CHRISSY SABOL, *Co-owner*
MAJESTIC FLOORING & HOME DESIGN
 Limerick, Pa. | (610) 831-9744
MajesticFlooringOfLimerick.com



Image courtesy of Shutterstock Images

ShelfGenie®

EVERYTHING WITHIN REACH™

MORE ACCESS. MORE SPACE. MORE JOY.

Simplify your kitchen with custom-made pull-out shelves for your existing cabinets.

50% OFF

INSTALLATION!*

*Applies to purchases of 5 or more Classic or Designer Glide-Out™ shelves. Lifetime warranty valid for Classic or Designer Solutions. Expires 12/31/2019. PA License #144034

|
|
|

Increase Storage | Improve Organization | Save Time | Reduce Frustration

Complimentary design consultation | (484) 265-9958



★ Red, White & Blue ★
SAVINGS!!!!

Residential and Commercial Paving

Parking Lots - Driveways - Seal Coating
 Repairs - Road Materials - Tar & Chip

10%
OFF
 Up to
\$500

when you mention
HOUSE & HOME
 Not valid with other offers or
 prior services, Expires 11/15/19

LIBERTY PAVING CO.
 215-256-9077 610-434-9077



215-256-9077
610-434-9077
LIBERTYPAVINGCO.COM
 HIC#PA025901

Licensed Bonded Insured
 Family Owned For
 Four Generations



L P C

STAR PAINTING WALLCOVERING



- ★ Painting Interior & Exterior ★
- ★ Wallcovering ★ Coffered Ceilings ★
- ★ Mantels ★ Wainscoting ★ Crown Molding ★

215.628.2331 610.409.7980
www.starpaintingandwallcovering.com

EPA certification# NAT-30482-1 | PAD13243

Q: *I expect my bathroom renovation to give me everything I want. What is one thing that is outdated, that I know I do not want for the space?*



Image courtesy of HomeTech Renovations

“For bathrooms, you want to be sure not to over or under design. This can start with your wish list and a professional can offer ideas on the perceived value of the items. For example, for a while master baths had large builder-grade tubs. But in all my years in the business I have put in maybe one or two of these as a new installation. People never use them. They take forever to fill. The water gets cold quickly and there’s no easy way to clean them. So we look for real value of items and see that people want larger showers—a human car wash—with hand-held body sprays and digital controls that are like programming a water feature. You can add worthwhile amenities—storage seating, radiant heating, whatever truly adds to their enjoyment of the space.”

DAVE CERAMI, *Owner* | **HOMETECH RENOVATIONS**
Lower Gwynedd, Pa. | (215) 646-7477 | HTRenovations.com

Q: *I don’t really have a vision for my kitchen renovation. I want to be open-minded to design ideas but still want the area to represent me and be functional. How do I know I’ll have the room for everything I want?*

“Space is a luxury in most kitchen designs, and convincing clients that they’ll have enough room for everything can be a challenge. Most clients are used to doing things a certain way and believe it’s the only way to get things done. By trusting a design professional and not dictating every detail of the kitchen, the creative process remains open and creative solutions that take into consideration a higher style tend to emerge (and not particularly at a higher budget). Our Sewell, N.J., client took a leap of faith by not surrounding her cooking area with upper cabinets. We were able to show her through measurements that she would gain storage with the design. She opted for an impressive tile focal point, putting the bulk of her storage into three pantry closets. Everyday plates and glasses sit right next to the sink, along with a garage area for the coffee maker and toaster. The result is a wide-open kitchen with high design, plenty of storage and exactly in the budget dictated.”



Image courtesy of Cabinet Tree

BRIDGET MCMULLIN, *ASID, CID, CAPS* | **CABINET TREE**
Haddonfield, N.J. | (856) 354-9090 | CabinetTree.com **H&H**



ALDERFER GLASS

Quality Glass
Quality Service
Amazing Results

Since 1961

SAVE \$100

ON SHOWER ENCLOSURES!

Save \$100 on shower enclosures over \$2000
Must Mention Ad at Time of Quote.
Offer Good Until 11/30/19.

- Highest Quality Glass and Mirror • Delaware Valley Leader in Glass
- Luxury Frameless Shower Enclosures • Steam Shower Units
- Custom Glass Shelving • Home Gym Mirrors
- Doors & Windows • Bar Mirrors • Custom Design and Installation
- Tabletops and Kitchen Bars • Superior Workmanship



Visit One of Showrooms Today or
Call 215.723.1192
For an In-Home Appointment and Consultation or
Visit www.alderferglass.com

TEL福德
144 Telford Pike
Telford, PA 18969
215.723.1192

LANSDALE
1613 N. Broad Street
Lansdale, PA 19446
215.855.5012

QUAKERTOWN
Rte. 309 & 1506 Mill Rd.
Quakertown, PA 18951
215.536.7807

LIMERICK
205 W. Ridge Pike
Limerick, PA 19468
610.489.2221

OVER HALF A CENTURY OF SERVICE ON THE MAIN LINE



CLEAN



REPAIR

KAZANJIAN
FINE ORIENTAL RUG GALLERY

FAMILY OWNED SINCE 1953
809 LANCASTER AVE
VILLANOVA | PA
610.537.8921
KAZANJIANGALLERY.COM
INFO@KAZANJIANGALLERY.COM

Cleaning - Restoration - Sales - Trade In - Appraisals

NEW & ANTIQUE DECORATIVE CARPETS FROM AROUND THE WORLD
EXPERT REPAIR AND RESTORATION • FREE LOCAL PICKUP, DELIVERY & ESTIMATES
WE BUY OLD AND ANTIQUE RUGS

20% OFF
NEW RUGS
on selected rugs with this ad,
expires 12/31/19

15% OFF
PROFESSIONAL
REPAIR
on most repairs, with this ad,
expires 12/31/19

33% OFF
SECOND RUG
DEEP CLEANING
when you clean 2 rugs of equal
or less value, expires 12/31/19

DO YOU HAVE A PASSION FOR DECORATING?

Looking to start a new career as an
Interior Decorator or Home Staging Professional?

Certified Classes in
Interior Decorating
and Home Staging



Bella Home
Interiors

(856) 468-4400 • www.bellahomeinteriors.com

Specializing in Custom Window Treatments & Interior Decorating

Registration
now open for
classes in
your area!



INSPO - DESIGN - BUILD

INSPIRATION KITCHEN & BATH, LLC

InspirationKitchenandBath.com
fran.kitchenandbath@gmail.com
(484) 994-2611

Design studio

4059 Skippack Pike, Unit 2, Skippack, PA, 19474

OPEN BY APPOINTMENT ONLY - across from Basta Pasta



FRAN ISAACSON, CKBR
Award Winning - Certified Kitchen and Bath Remodeler

PAH14031.4

GroundTec, Inc.

paver patios fire features

The fire pit is the center of outdoor entertaining, it is where friends and family gather to eat, drink and socialize all year long. The right design can be a beautiful focal point of your outdoor space.



outdoor living

Custom decks and structures offer the perfect place for entertaining year round.

“We are your ‘One Source’ solution meaning that as the client, you can have your outdoor project handled from concept to completion by one trustworthy company. Our services range from simple landscape design and installation to comprehensive projects including elaborate hardscapes and landscapes, fire and water features, outdoor kitchens, fencing, as well as custom carpentry and outdoor structures. Our trained and educated staff work to provide you with an installation that will last a lifetime.”

outdoor kitchens

An outdoor kitchen can take your patio to a whole new level. The kitchen has always been the heart of the home and the outdoor kitchen is quickly becoming the heart of the backyard. This design provides a backyard entertainment center and the space to handle all of your outdoor grilling needs. This is the ultimate grilling and entertaining station.



GroundTec, Inc. | Hatfield, Pa. | (610) 525-5352 | GroundTecInc.com

Laura HAWLEY

OWNER, AMBIANCE DESIGN

How long have you been in this industry?

I have been in the window treatment industry for 20 years. I started off at Elmar Window Fashions in Willow Grove, Pa., as a customer service supervisor. Seven years later I moved into Hunter Douglas corporate as a field services manager, serving in that position for one year.

Did you have another career before this one?

Before Hunter Douglas and window treatments, I served for seven years in the Air Force as an air traffic controller where I met my amazing husband Dan Hawley. Window treatments have been my life ever since, and I am so happy to have brought him alongside me too.

When did you decide to go into business for yourself?

In 2008, the economy tanked and I was let go from my position at Hunter Douglas. It was then and there that I realized I could use my years of experience in the window treatment industry as well as my drive and determination to start my own business. I was the “chick with the drill” installing window treatments in various hotels throughout the region. I later began selling products directly from my car, which quickly blossomed into a small, yet very successful family-owned business in a gorgeous showroom. That bold move was one of the best decisions of my life.

What has been the biggest obstacle to being a woman in business?

It sounds crazy, but I don't see any obstacles to being a woman in business because I do not view it that way. I have always had the attitude and mentality that I am on equal playing ground with my male counterparts and colleagues; perhaps it is partly due to growing up with three older brothers. I also have a strong faith in that if you perceive things as obstacles, they become one, and I simply don't consider being a woman in business a source of concern.

How do you define success?

Success is very personal. To me it has everything to do with your insides aligning with your outsides. Whatever is your desire, you put your all into it as long as it's what you feel led to do. I used to think it was all about money; however, now I clearly see it involves so much more. It's about relationships, honesty and integrity.



What is something you can't live without?

My partner and love of my life Dan Hawley. Not only could I not live without him, but our business couldn't survive without his passion, expertise and light-hearted personable nature. Aside from that, I probably couldn't make it a day without gum.

How do you unwind after a stressful day?

I go and hang out in my gorgeous garden of dahlias. I also enjoy reading on my Kindle. **H&H**

Ambiance Design, Blue Bell, Pa., (267) 898-0200, ADWindowTreatments.com



Your Home,

Only Smarter

AUTOMATED TECHNOLOGIES

By Lindsey Getz



MAKE LIFE MORE CONVENIENT AND COMFORTABLE.

RECENT RESEARCH HAS SHOWN THAT “SMART HOME” TECHNOLOGY IS TAKING OVER—and it’s really no surprise. Technology makes our lives easier in so many areas—from banking and billing, to making purchases and even everyday driving—there’s no reason why we wouldn’t want to incorporate more technology into our homes for the same reasons. With smart home technology, homeowners are finding that life at home is more convenient and more comfortable. Today’s connected homes have everything from automated lighting to automated thermostat controls and more. ➔



“

I feel the benefit of installing a smart thermostat is that you are able to monitor your HVAC system via WiFi connection.

— George Watts,
C&C Heating & Air Conditioning

”



Your Home, Only Smarter

Potential Uses

“This past year we have installed a lot of multi-room music systems, lighting automation and whole-house WiFi systems,” says Scott Leonard, owner of Valley Automation, which specializes in system integration for smart home technology. “There are a lot of frustrated homeowners who can’t use their phone or iPad in certain areas of their home. So, making sure there is good coverage throughout the house is an important aspect of home technology.”

Leonard says that some other home technology items they’ve been installing for homeowners are smart TVs and surround sound systems, handheld remotes, automated window shades, smart thermostats and door locks. Homeowners are looking for ease-of-use when it comes to these types of products.

“Home automation can make life easier—from keeping an eye on your home when you are not there to playing your favorite music when you walk in the door,” says Leonard. “Home automation can do things for you that you won’t have to think about anymore. For example, setting the lighting levels for entertaining, instead of adjusting each dimmer to the

right setting each time, can be programmed and recalled anytime with just one touch of a button.”

While everyone can benefit from these types of technologies, those who are looking to “age in place” and stay in their homes as they get older are also finding great benefit from what smart homes have to offer.

“Home automation, especially voice control, can be really helpful for homeowners who have challenges moving around the home, unlocking the door, adjusting the lighting or connecting with loved ones,” adds Leonard. “Voice control probably has the greatest potential for homeowners going forward.”

Smart Thermostats

Homeowners are also loving the smart thermostat options that are out there. Nick Van Horn of Binsky Home Service says that there is a rising tier of options, some more complex and more capable than others. While there’s the ecobee, which is a more affordable option, there are other options, such as Nest, which are capable of doing more.

“One of the top-tier options is the Lennox thermostat,” explains Van Horn. “While Nest will notice that something is wrong and alert you there’s a problem, it won’t diagnose. But Lennox will note that something is wrong, email us and alert

you where the failure is.”

Van Horn also likes the allergy setting on the Lennox.

“If there is someone in the house who suffers from allergies, this is a great feature,” he says.

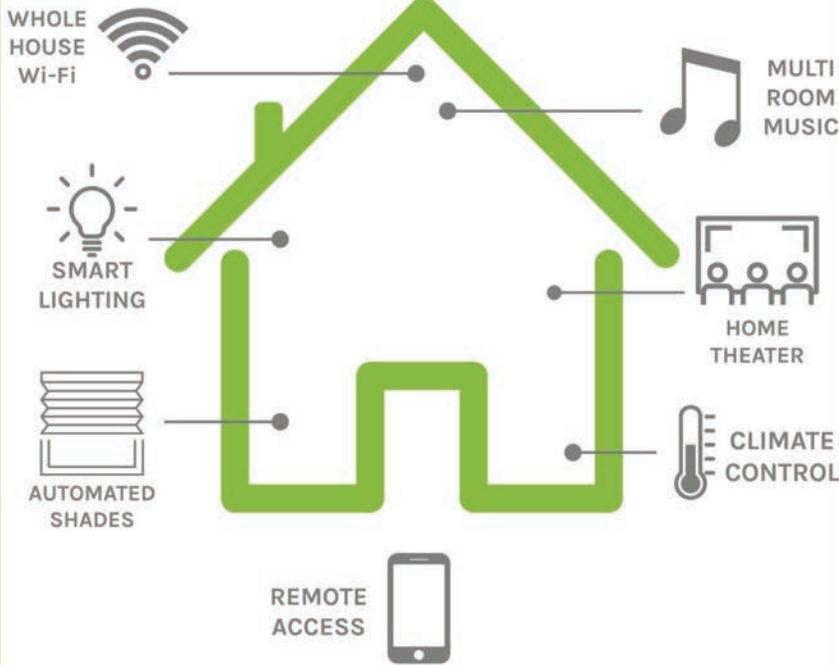
According to Lennox’s website, its “Allergen Defender feature” monitors your home’s air quality automatically. When it detects poor air quality caused by high levels of allergens, the system will increase fan speed to create more filtration, so you get cleaner and healthier indoor air.

Automatic controls are also a welcomed feature. Van Horn says that most people assume these are set only by time, but they can also be set by location.

“You can set up an area—perhaps five miles from home—where when you cross that range, your AC or heating will automatically start up,” Van Horn explains. “By the time you get home, it’s right where you want it. Most people think you can only set a time but since people come home at different times, this isn’t as useful. Setting it up based on location makes sure the timing is just right.”

Remote monitoring of the temperature of your home is beneficial for so many reasons. George Watts, service manager for C&C Heating & Air Conditioning, says that his clients love the ability to “check in” on their home, even when they’re not there.

EXPERIENCE CONNECTED LIVING



Creating Comfort, Convenience & Ambiance
Design and Installation of Your Custom Solution is our Specialty

Call To Schedule a Free Consultation

215-622-4915

ValleyAutomationllc.com
Scott@valleyautomationllc.com



Scott Leonard
Smart Home Professional



Fully Licensed and Insured
Free Estimates



DRIVEWAYS

COMMERCIAL

With over 60 years of experience, Harrison Brothers Paving can handle all your residential paving needs. From asphalt driveways to beautiful tar & chip, and everything in between, we look forward to working with you on your next paving project.

Harrison Brothers Paving | 1-844-DRIVEWAY | www.harrisonbrotherspaving.com

ROOF CLEANING **GUTTERS & GUARDS**

POWER WASHING **WATER PROOFING**

PAVERS **DECK RESTORATION**

DRAINAGE

SQUEEKY CLEAN SERVICES INC.

215-642-2989

SCSsince1986.com

PA HIC: 006346W



Your Home, Only Smarter

“I feel the benefit of installing a smart thermostat is that you are able to monitor your HVAC system via WiFi connection,” he says. “You can adjust temperature settings remotely and even verify if your heat and/or air conditioning system is working while you are at work or on vacation. This capability is especially important to the ‘snowbirds’ that fly south to enjoy warmer weather during the winter months.”

Watts adds that most smart thermostats offer seven-day programming with four options per day. And some even come with a remote sensor to help balance out areas of the home that may be too cold or too warm. Homeowners who decide to go this route may be pleasantly surprised by the savings—not just long-term, but some instantaneous.

“You may be eligible for a rebate from your utility company for installing an energy saver thermostat,” advises Watts. “Check with your electrical supplier for details.”

Return on Investment vs. Return on Enjoyment

At the end of the day, incorporating smart home technology into your house is not just about saving money, it’s about making life easier. That

may make the “return on enjoyment”—that is, how much you enjoy your home—even better than the literal return on investment.

“Home automation’s return on investment is not something you can really calculate,” says Valley Automation’s Leonard. “Sure, you will save energy by dimming lights or adjusting the thermostat. But you can’t really put a price tag on comfort, convenience and ambiance—and on the way that smart home technology improves your overall quality of life.”

H&H



RESOURCES

Binsky Home Service
Piscataway, N.J.
(732) 810-0144
BinskyHome.com

C&C Heating & Air Conditioning
Souderton, Pa.
(866) 281-1303
CC-HVAC.com

Valley Automation, LLC
Huntingdon Valley, Pa.
(215) 622-4915
ValleyAutomationLLC.com

C & C HEATING & AIR CONDITIONING Co., Inc.

Serving Montgomery and Bucks Counties since 1972

www.CC-HVAC.com

- HEAT PUMPS • AIR CONDITIONING
- HUMIDIFIERS • AIR CLEANERS
- GAS FURNACES • ENERGY CONTROLS
- SET-BACK THERMOSTAT SYSTEMS
- MAINTENANCE CONTRACTS

Upgrade now and SAVE!

My Benefits:

- ✓ Increase comfort
- ✓ Lower energy costs
- ✓ Add value to your home
- ✓ Protect the environment
- ✓ Save Money!

YORK
It's time to get comfortable.

\$300 OFF
Any Heating & A.C./Heat Pump Combined System Installed
Mention This Ad
Not good with any other offers • One coupon per job
Coupon valid only at time of sale

\$100 OFF
Any Heating or A.C. • System Installed
Mention This Ad
Not good with any other offers • One coupon per job
Coupon valid only at time of sale

800 Hagey Road • Souderton, PA 18964
Call for a FREE Estimate 215-799-0515 • 800-564-3382
Fax 215-799-0525

Custom FIBERGLASS Windows -
without the Custom Price Tag!



INFINITY
from MARVIN
REPLACEMENT WINDOWS
Built for life®

WHY CHOOSE INFINITY WINDOWS FROM MARVIN?

- Up to 8X Stronger Than Vinyl
- Narrow Frame is Ideal for Replacement Windows
- Low Expansion Contraction Prevents Seal Failure
- Non-porous and 100% Moisture Resistant
- LIFETIME MATERIAL & LABOR GUARANTEE
- Expert Installation with the option for Replacement Style or Full Frame Window Installation Methods



A BETTER WINDOW WITH BETTER VALUE!



We're proud to be Infinity from Marvin's local partner.

Infinity Ranked #1 in Customer Satisfaction
with Window and Door Manufacturer Brands

For J.D. Power 2019 award information, visit jdpower.com/awards

INFINITY
from MARVIN
REPLACEMENT WINDOWS

GLOBAL HOME IMPROVEMENT

Roofing • Windows • Siding • Gutters

CALL 866-735-1121

FREE ESTIMATES

Globalhomeinc.com

NJ LICENSE 13VH01194900

FALL SAVINGS

20% OFF

ALL INFINITY
FIBERGLASS
WINDOWS & DOORS

*Cannot be combined with other offers,
existing orders or special financing. 20%
off Infinity Windows from Marvin is for
Installed Only. EXP. 12/1/2019





Quality Paving At An Affordable Price

Driveways

Sports Courts

Parking Lots

Residential & Commercial

Mention this ad to receive
\$300 OFF
 Any New Paving Project
Not Valid With Prior Sales, Not To Be Combined With Other Offers

Call For A FREE Estimate!
 215-237-6609 • BoswellBrothersPavingPa.com

MOLDY CAULK? DIRTY GROUT?

**MAKE YOUR SHOWER LOOK NEW...
 WITHOUT THE EXPENSE OF RE-TILING...
 SAVE THOUSANDS OF \$\$!!**

- **Bathroom Repair and Remodeling**
- Tile Installation • Steam Cleaning
- Re-caulking • Re-grouting
- Most Work Completed in One Day!

(215) 853-2917

www.gghomeservices.com



FREE Estimates

15% OFF

SPRING SPECIAL
 ANY JOB OVER \$200
 MENTION HOUSE &
 HOME MAGAZINE

Ge & G Home Services, LLC

AFTER



Home Trimwork

Making Your Home "A Model Home"

*You Deserve
The Best*



BEFORE

Limited time offer!
5% Discount
coupon for any
project.
18 Months 0%
financing available.

Crown Molding • Wainscot • Archways
Window Molding • Picture Frames
Raised Panels • Fireplace Mantels
Bookcases • Stairs • Iron Balusters
Wood Floors • Interior Painting
And More!

AFTER



BEFORE

AFTER



BEFORE



**FREE DESIGN
CONSULTATION!**



Home Trimwork™

Making Your Home "A Model Home"

610.287.1100

www.hometrimwork.com

Financing Available.

No Interest For 18 Months!

#NJ:13VH05107600 PA: 003315 DE: 2006203461



LIVE BEAUTIFULLY.

Turn your kitchen into a gathering place. Create a home that perfectly reflects you, with stone countertops that spark conversation and surround you with inspiration. At Colonial Marble & Granite, we're proud to bring you the nation's largest selection of extraordinary stones from around the world, at prices you may find hard to believe.

\$0 DOWN AND 0% MONTHLY INTEREST FOR 18 MONTHS**

HOME OF THE
\$1499
GRANITE
COUNTERTOP
SPECIAL*

COLONIAL
MARBLE & GRANITE

COLONIALMARBLE.NET

KING OF PRUSSIA, PA | PHILADELPHIA, PA | NEW CUMBERLAND, PA | NEW CASTLE, DE | **OPEN 7 DAYS**

*Fully installed up to 50 sq ft, on any promotional granite.
**On purchases of \$1499 or more. \$29 account activation fee will apply. Visit ColonialMarble.net for details.

LIC# PA 040713 | LIC# NJ 13VH06363500 | LIC# DE 2011604522